



Motivational Quiz

Please check the following statements that best describe you:

- I attempt to influence and/or persuade to gain employee buy-in instead of demanding their support.
- I routinely share pertinent knowledge with my associates when possible.
- My goal is to make each responsibility a fun experience for my staff.
- While I must maintain some control, I prefer to provide my staff with varying levels of independence.
- To stimulate my team, I constantly vary the challenge and outcome of goals.
- I periodically reflect on ways to improve my skill set for motivating my employees.
- When assessing my team's performance, I look at more than just the bottom line.
- I regularly delegate responsibilities that others can accomplish just as well or better than I.
- I always remember to express gratitude in the form of a handwritten note or during a one-on-one conversation.
- If an associate of mine is not living up to their full potential, I look for ways to inspire them or move them on.

If Checked...

Under 5 statements

Your methods of motivation are adequate but could use some fine tuning!

5 to 8 statements

Your actions and team are setting the standard within the in-store industry!

9 to 10 statements

You are a Motivational *ROCKSTAR!*

